

Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals (Wiley Corporate F&A)

By Samuel Dergel

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Proven leadership strategies that will impact your career and your company

Having the right CFO is a critical component for every company's success. *Guide to CFO Success* provides CFOs and those in the making with a strategic blueprint to benefit their companies and their careers. This book reveals how to build a strong, successful career plan with guidance on team building and management of the multiple relationships that CFOs face on a daily basis, plus how to balance one's work and personal life.

- Offers strategic guidance for leadership growth for CFOs
- Presents essential information for every CFO who wants to play a tactical role in their organization
- Includes best practices for building and developing the most effective Finance Team
- Features practical career advice for future Chief Financial Officers

From balancing one's work and personal life to dealing with the CEO, *Guide to CFO Success* has the answers you need to plan for a strong and successful career.

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Editorial Review

From the Inside Flap

Guide to CFO Success

Leadership Strategies for Corporate Financial Professionals

Today's Chief Financial Officers generally have the technical skills they need to perform their jobs, but do they have the leadership ability? As part of the Wiley Corporate F&A Series, *Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals* helps current and aspiring CFOs develop the leadership strategies they need to positively impact their careers and deliver consistently exceptional results to their employing organizations.

The modern CFO's actions impact not only the companies they work for but also nations around the globe, requiring them to bring much more to the table than solid technical expertise. This book aims to not only inform CFOs of their organizational value, but to also show them how to take responsibility for their own career success using specific techniques and strategies. Beginning with a discussion of successful career strategies and then moving into real world employment scenarios, *Guide to CFO Success* not only examines the characteristics of a successful CFO, but how to transition successfully into a CFO role, how to manage relationships at all levels, and how to build a successful finance team.

Author Samuel Dergel is a widely respected consultant, executive recruiter, and coach. His advice is based on over a decade of conversations with CFOs and his extensive firsthand experience working through the issues they face. The only resource of its kind, *Guide to CFO Success* is the first and only leadership book aimed exclusively at CFOs to help maximize their unique role and take their careers to the next level.

From the Back Cover

Praise for *Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals*

"Samuel Dergel's book is the best-ever guide to building a successful and meaningful CFO career. The book bursts with insights and cautions grounded by practical experiences of the many CFOs Sam tapped for input. It is a must-read for anyone interested in the evolving role of the CFO—and everyone who hopes to catch the next wave."

— **Mary Driscoll, Senior Research Fellow for Financial Management, APQC, a business research and benchmarking firm**

Moving beyond the technical acumen required for the job, *Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals* teaches Chief Financial Officers the specific leadership skills they need to contribute positively to an organization while also maintaining an awareness of their role in a global economy. It discusses not only how to build and navigate a successful career path, but also how to effectively build teams and manage relationships. It was written as a strategic blueprint for CFOs to help them learn the skills they need to maximize their career success. Written by Samuel Dergel, widely known as "The CFO Expert," this book teaches current and aspiring CFOs to:

- Recognize the non-technical skills they need to become a thriving leader
- Plan a winning career roadmap while avoiding occupational dangers
- Transition effectively to a new CFO role or organization
- Properly manage all internal and external business relationships
- Build and develop a winning finance team, including succession planning

With numerous real-world examples of successful and not-so-successful CFO relationship management strategies, *Guide to CFO Success* is the only book on the market dedicated exclusively to the leadership management skills of the CFO.

About the Author

Samuel Dergel, CPA, CA, CPC (San Francisco, CA and Montreal, Canada) has been successfully involved with executive search and consulting for over 13 years. He is an active CPA, Chartered Accountant (Canada), a Certified Personnel Consultant, and is a graduate of McGill University in Montreal, Canada. Samuel is known as “The CFO Expert” and is an active blogger, social media leader, and speaker on the topic of the role of the Chief Financial Officer

Users Review

From reader reviews:

Sean Bass:

Book is definitely written, printed, or illustrated for everything. You can realize everything you want by a guide. Book has a different type. As it is known to us that book is important issue to bring us around the world. Adjacent to that you can your reading skill was fluently. A book *Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals* (Wiley Corporate F&A) will make you to become smarter. You can feel considerably more confidence if you can know about almost everything. But some of you think which open or reading any book make you bored. It is far from make you fun. Why they are often thought like that? Have you searching for best book or suitable book with you?

George Hughes:

Reading a reserve tends to be new life style with this era globalization. With examining you can get a lot of information that may give you benefit in your life. Having book everyone in this world may share their idea. Textbooks can also inspire a lot of people. Lots of author can inspire all their reader with their story or their experience. Not only the story that share in the ebooks. But also they write about the knowledge about something that you need example of this. How to get the good score toefl, or how to teach your young ones, there are many kinds of book which exist now. The authors on earth always try to improve their ability in writing, they also doing some research before they write to the book. One of them is this *Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals* (Wiley Corporate F&A).

Craig Duran:

Spent a free the perfect time to be fun activity to perform! A lot of people spent their spare time with their

family, or all their friends. Usually they doing activity like watching television, going to beach, or picnic inside park. They actually doing ditto every week. Do you feel it? Do you wish to something different to fill your free time/ holiday? Might be reading a book could be option to fill your free of charge time/ holiday. The first thing you will ask may be what kinds of book that you should read. If you want to test look for book, may be the publication untitled Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals (Wiley Corporate F&A) can be fine book to read. May be it could be best activity to you.

Mark Nixon:

People live in this new morning of lifestyle always try and and must have the spare time or they will get great deal of stress from both day to day life and work. So , when we ask do people have extra time, we will say absolutely sure. People is human not just a robot. Then we question again, what kind of activity have you got when the spare time coming to a person of course your answer will probably unlimited right. Then ever try this one, reading ebooks. It can be your alternative within spending your spare time, the book you have read is definitely Guide to CFO Success: Leadership Strategies for Corporate Financial Professionals (Wiley Corporate F&A).

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